

ShipBee

SHIPBEE

COMPANY OVERVIEW

Elevator Pitch

ShipBee is an all-in-one Digital Logistics Marketplace connecting businesses and consumers to truck owners, freight forwards, and logistics companies through the website, SAAS, and Mobile Apps

The Problem

Businesses and consumers struggle to connect with available trucks and logistics providers using traditional methods such as Google, search, phone calls, and WhatsApp groups. This leads to inefficiencies, high costs, and is time-consuming.

The Solution

1. ShipBee is a digital logistics marketplace that connects supply and demand. It saves 80% of the time by minimizing matching and communication, providing instant online booking, and process automation.

USP

1. We are the first and only Qatari All-on-one digital marketplace for local and international logistics services

Customer Segments

B2B & B2C

Revenue Model

1. Commission Fee
2. SAAS Subscriptions (Monthly & Annually)

Traction/Growth

- We have signed some MOUs
- Testing our solution with some Government Entities Closing some orders each week

Near-Term Strategy

1. Onboarding the leading local and international logistics companies to our marketplace
2. Onboarding businesses, suppliers, manufacturers, and shippers on our SAAS platform
3. Building Partnerships with Government Entities in Qatar

Facts

Industry: LogiTtch
Sector: Logistics Inc.
Date: 01/03/2024
Inc. Place: Doha-Qatar
Accelerated By: QBIC

Links

Website:
<https://shipbee.io/>
Instagram:
<https://www.instagram.com/shipbee.io/>
LinkedIn:
<https://www.linkedin.com/company/shipbee-io/>

Metrics

As of: May 9, 2024

MOUs	3 Businesses
Employees	3
Fund	QAR 100,000
Closed Orders	50

INVESTMENT OPPORTUNITY

Funding To-Date	:	QAR 100,000
Current Runway	:	3 Months
Current Shareholders	:	Tamer Raafat, Amer Azani, Allan Villegas
Funding Sought	:	QAR 500000
Funding Status	:	Ongoing
Target Closing Date	:	July 2024
Deal Terms	:	Pre-Seed Round

ShipBee

TEAM



Team Member 1
Tamer Raafat
CEO

Venture Builder and Serial Entrepreneur transforming business models through technology and innovation.



Team Member 2
Amer Azani
COO

+12 years of Logistics and Administration experience in Qatar.



Team Member 3
Allan Villegas
CGO

Postdoc in entrepreneurship with +10 years of experience as a serial entrepreneur.

PRODUCT IMAGE/SCREENSHOTS

